

Principal Consultant

Job at AceCone Ceramics, India



Title of the Position: *Principal Consultant*

Department: *AceCone Ceramics Services*

The role of Principal Consultant at AceCone involves:

- *Developing relationships with new and existing clients - winning lots of new projects*
- *Leading Ceramics research and design projects, ensuring our consultants deliver what our clients need*
- *Building the skills, knowledge and confidence of a growing team of consultants*
- *Working as part of the management team to innovate and improve what we do and how we do it*

Other than your passion for Ceramics, you will be able to demonstrate that you have:

- *Solid project management experience – you can manage multiple, sometimes complex research and development projects (including managing our overseas partners)*
- *A track record winning new client work – you can write and deliver great pitches and build client accounts*
- *Comprehensive knowledge of Ceramics processes and methods, backed up by solid industry experience and academic knowledge – i.e. Ceramics-related Masters or above, and several years hands-on research experience*
- *A proven ability to juggle lots of competing demands – it's a busy role*
- *The subtle skills needed to get the best out of less experienced staff*
- *Substantial experience working in an agency environment.*

The role is a challenging one:

For the right person it is also an opportunity to put yourself at the heart of a small company with an extremely strong reputation, and help decide where we go next. You will receive a competitive salary (plus new business commission) and benefits including 15 days holiday (and additional days based on length of service), health insurance, association membership, annual training budget, conference attendance.

To apply Please send your CV and covering letter to qsr.ceramic@gmail.com We are not interested in recruiting via a recruitment agency – no agencies please!.